

# Research Services



## Church Starts in the Church of the Nazarene USA/Canada Region, Between 2000-2018

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## Methodology

This study reports on quantitative data received from the 2,155 new churches started between 2000 and 2018 on the USA/Canada Region of the Church of the Nazarene. We have grouped these churches into cohorts according to their founding year. Therefore, this study looks at 19 cohorts that include the 2,155 Church Starts. We have also utilized data from all other Church of the Nazarene churches on the USA/Canada region, a group we are calling Established Churches, for comparison data. The Annual Pastor's Report served as the data source for both populations, Church Starts and Established Churches.

We have divided the data into Demographic Markers and Missional Markers categories.

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### Demographic Markers

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- Church Start trends
- Community types
- Ethnicity
- Organization and Active Status
- Survivability

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### Mission Markers

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- Evangelism
  - Conversions
  - Worship attendance
- Discipleship
  - SDMI Attendance
  - Baptisms
  - New Nazarenes
  - Stewardship



## Summary Tables

**Table 1: Church Starts Quick Facts**

|  | <b>N</b>      | <b>%</b> |
|--|---------------|----------|
| <b>Total Church Starts</b>   | 2,155         |          |
| <b>Ever Organized (2000-2013)</b>  | 656           | 46%      |
| <b>Ever Organized (2000-2018)</b>  | 719           | 33%      |
| <b>Still Active After 5 Years</b>  | 894           | 62%      |
| <b>Still Active After 10 Years</b>   | 430           | 43%      |
| <b>Still Active After 15 Years</b>   | 164           | 38%      |
| <b>Total Conversions</b>   | 90,815        |          |
| <b>Total Baptisms</b>  | 37,672        |          |
| <b>Total New Nazarenes</b>   | 87,787        |          |
| <b>Current Membership</b>  | 54,976        |          |
| <b>Total Income Raised</b>   | \$614,788,767 |          |
| <b>Total Given to WEF</b>  | \$18,231,537  |          |
| <b>Total Given to Approved Specials</b>  | \$15,813,918  |          |
| <b>Total Given to Pensions and Benefits</b>  | \$6,431,025   |          |
| <b>Total Given to Educational Institutions</b>   | \$6,985,473   |          |
| <b>Total Given to District Allocation</b>  | \$20,508,294  |          |
| <b>Total Funding the Mission Giving</b>  | \$67,970,247  | 11%      |
| <b>Portion of Church Starts to Total Current Nazarene Churches in 2018</b>             |               | 25%      |
| <b>Portion of Organized Church Start's Income Given to Funding the Mission in 2018</b> |               | 14%      |



**Table 2: Organization Status and Membership by Cohort**

| Cohort        | N            | Ever Organized |     | Still Active |      | Current Membership |         |        |
|---------------|--------------|----------------|-----|--------------|------|--------------------|---------|--------|
|               |              | N              | %   | N            | %    | Total              | Average | Median |
| '00           | 99           | 36             | 36% | 35           | 35%  | 2,629              | 73      | 52     |
| '01           | 58           | 27             | 47% | 29           | 50%  | 2,819              | 91      | 77     |
| '02           | 95           | 34             | 36% | 33           | 35%  | 3,356              | 96      | 61     |
| '03           | 176          | 57             | 32% | 61           | 35%  | 5,341              | 85      | 63     |
| '04           | 131          | 39             | 30% | 48           | 36%  | 3,835              | 83      | 48     |
| '05           | 105          | 29             | 28% | 36           | 34%  | 4,025              | 115     | 64     |
| '06           | 118          | 29             | 25% | 38           | 32%  | 1,795              | 54      | 46     |
| '07           | 83           | 29             | 35% | 32           | 39%  | 3,237              | 98      | 60     |
| '08           | 125          | 46             | 37% | 58           | 46%  | 4,646              | 82      | 61     |
| '09           | 94           | 29             | 31% | 52           | 55%  | 3,447              | 75      | 50     |
| '10           | 80           | 23             | 29% | 43           | 54%  | 2,094              | 56      | 36     |
| '11           | 72           | 25             | 35% | 41           | 57%  | 2,054              | 54      | 51     |
| '12           | 109          | 22             | 20% | 74           | 68%  | 2,133              | 42      | 33     |
| '13           | 104          | 24             | 23% | 60           | 58%  | 2,994              | 64      | 36     |
| '14           | 136          | 27             | 20% | 91           | 67%  | 2,476              | 38      | 25     |
| '15           | 143          | 29             | 20% | 109          | 76%  | 3,155              | 55      | 33     |
| '16           | 159          | 33             | 21% | 138          | 87%  | 2,986              | 36      | 24     |
| '17           | 133          | 13             | 1%  | 122          | 92%  | 1,371              | 26      | 20     |
| '18           | 135          | 2              | 1%  | 135          | 100% | 583                | 19      | 15     |
| <b>Totals</b> | <b>2,155</b> | <b>553</b>     |     | <b>1,235</b> |      | <b>54,976</b>      |         |        |



**Table 3: Conversions, Baptisms, New Nazarenes by Cohort**

| Cohort | Conversions |        | Baptisms |        | New Nazarenes |        |
|--------|-------------|--------|----------|--------|---------------|--------|
|        | Total       | Median | Total    | Median | Total         | Median |
| '00    | 5,250       | 385    | 3,577    | 182    | 7,058         | 295    |
| '01    | 7,706       | 551    | 3,600    | 210    | 5,611         | 275    |
| '02    | 5,039       | 377    | 2,878    | 174    | 7,254         | 397    |
| '03    | 11,195      | 877    | 4,754    | 318    | 10,661        | 616    |
| '04    | 8,751       | 681    | 3,409    | 202    | 9,326         | 507    |
| '05    | 9,931       | 621    | 2,821    | 213    | 7,040         | 454    |
| '06    | 3,426       | 278    | 1,519    | 119    | 3,289         | 243    |
| '07    | 8,790       | 751    | 3,064    | 267    | 5,726         | 445    |
| '08    | 5,768       | 562    | 2,551    | 242    | 6,442         | 529    |
| '09    | 4,427       | 417    | 2,076    | 190    | 5,274         | 416    |
| '10    | 3,243       | 309    | 1,100    | 136    | 2,955         | 249    |
| '11    | 3,165       | 408    | 1,247    | 165    | 3,321         | 341    |
| '12    | 2,626       | 414    | 958      | 148    | 2,265         | 324    |
| '13    | 3,372       | 573    | 1,385    | 250    | 2,957         | 486    |
| '14    | 2,566       | 551    | 979      | 154    | 2,584         | 478    |
| '15    | 2,141       | 492    | 732      | 215    | 2,116         | 474    |
| '16    | 2,104       | 870    | 691      | 291    | 2,247         | 673    |
| '17    | 717         | 359    | 265      | 133    | 1,256         | 628    |
| '18    | 598         | 598    | 66       | 66     | 405           | 405    |
| Totals | 90,815      |        | 37,672   |        | 87,787        |        |



**Table 4: Worship and SDMI by Cohort**

| <b>Cohort</b> | <b>Current Worship</b> |               | <b>Current SDMI</b> |               |
|---------------|------------------------|---------------|---------------------|---------------|
|               | <b>Total</b>           | <b>Median</b> | <b>Total</b>        | <b>Median</b> |
| <b>'00</b>    | 3,846                  | 47            | 3,499               | 36            |
| <b>'01</b>    | 2,774                  | 60            | 2,412               | 57            |
| <b>'02</b>    | 2,565                  | 61            | 2,178               | 59            |
| <b>'03</b>    | 5,011                  | 45            | 4,525               | 45            |
| <b>'04</b>    | 3,111                  | 46            | 2,417               | 41            |
| <b>'05</b>    | 4,365                  | 51            | 3,355               | 43            |
| <b>'06</b>    | 1,521                  | 40            | 1,503               | 32            |
| <b>'07</b>    | 3,389                  | 41            | 2,660               | 44            |
| <b>'08</b>    | 3,720                  | 45            | 2,952               | 39            |
| <b>'09</b>    | 2,584                  | 42            | 2,512               | 35            |
| <b>'10</b>    | 2,283                  | 32            | 1,959               | 32            |
| <b>'11</b>    | 2,072                  | 44            | 2,049               | 37            |
| <b>'12</b>    | 1,955                  | 23            | 1,968               | 20            |
| <b>'13</b>    | 3,533                  | 35            | 2,833               | 31            |
| <b>'14</b>    | 3,063                  | 33            | 2,614               | 29            |
| <b>'15</b>    | 4,353                  | 32            | 3,397               | 29            |
| <b>'16</b>    | 4,796                  | 32            | 4,056               | 31            |
| <b>'17</b>    | 2,446                  | 25            | 2,074               | 21            |
| <b>'18</b>    | 1,458                  | 25            | 1,079               | 19            |
| <b>Totals</b> | <b>58,845</b>          |               | <b>50,042</b>       |               |



**Table 5: Stewardship by Fiscal Year**

| <b>Fiscal Year</b> | <b>Total Raised</b>  | <b>WEF and Approved Specials</b> | <b>District Allocation</b> | <b>Pensions and Benefits</b> | <b>Educational Allocation</b> | <b>Total Given to Others</b> | <b>% Given to Others</b> |
|--------------------|----------------------|----------------------------------|----------------------------|------------------------------|-------------------------------|------------------------------|--------------------------|
| <b>2000</b>        | \$774,864            | \$11,809                         | \$12,274                   | \$132                        | \$2,242                       | \$26,457                     | 3%                       |
| <b>2001</b>        | \$3,328,841          | \$177,849                        | \$36,275                   | \$5,766                      | \$11,586                      | \$231,476                    | 7%                       |
| <b>2002</b>        | \$7,312,697          | \$312,211                        | \$94,241                   | \$17,986                     | \$36,976                      | \$461,414                    | 6%                       |
| <b>2003</b>        | \$11,583,939         | \$1,098,881                      | \$235,913                  | \$42,362                     | \$77,739                      | \$1,454,895                  | 13%                      |
| <b>2004</b>        | \$15,899,653         | \$1,121,127                      | \$338,051                  | \$82,407                     | \$143,566                     | \$1,685,151                  | 11%                      |
| <b>2005</b>        | \$21,978,966         | \$1,159,311                      | \$468,521                  | \$134,050                    | \$230,105                     | \$1,991,987                  | 9%                       |
| <b>2006</b>        | \$26,530,547         | \$1,626,977                      | \$663,025                  | \$160,728                    | \$278,583                     | \$2,729,313                  | 10%                      |
| <b>2007</b>        | \$31,365,100         | \$1,574,100                      | \$741,665                  | \$185,505                    | \$296,121                     | \$2,797,391                  | 9%                       |
| <b>2008</b>        | \$34,174,681         | \$1,702,601                      | \$1,223,833                | \$222,700                    | \$312,631                     | \$3,461,765                  | 10%                      |
| <b>2009</b>        | \$36,524,305         | \$1,720,208                      | \$1,056,483                | \$248,496                    | \$308,407                     | \$3,333,594                  | 9%                       |
| <b>2010</b>        | \$38,543,289         | \$1,552,623                      | \$1,290,805                | \$264,833                    | \$324,777                     | \$3,433,038                  | 9%                       |
| <b>2011</b>        | \$37,970,317         | \$2,056,758                      | \$1,438,310                | \$340,252                    | \$358,114                     | \$4,193,434                  | 11%                      |
| <b>2012</b>        | \$39,442,996         | \$2,019,348                      | \$1,497,517                | \$410,849                    | \$440,750                     | \$4,368,464                  | 11%                      |
| <b>2013</b>        | \$42,846,386         | \$2,299,650                      | \$1,556,057                | \$552,762                    | \$467,319                     | \$4,875,788                  | 11%                      |
| <b>2014</b>        | \$44,674,624         | \$2,396,439                      | \$1,634,801                | \$569,209                    | \$522,669                     | \$5,123,118                  | 11%                      |
| <b>2015</b>        | \$50,380,997         | \$2,809,735                      | \$1,888,941                | \$708,238                    | \$671,427                     | \$6,078,341                  | 12%                      |
| <b>2016</b>        | \$53,582,488         | \$3,109,647                      | \$2,023,611                | \$761,199                    | \$780,855                     | \$6,675,312                  | 12%                      |
| <b>2017</b>        | \$56,945,464         | \$3,412,608                      | \$2,077,288                | \$831,800                    | \$818,059                     | \$7,139,755                  | 13%                      |
| <b>2018</b>        | \$60,928,613         | \$3,883,573                      | \$2,230,683                | \$891,751                    | \$903,547                     | \$7,909,554                  | 13%                      |
| <b>Totals</b>      | <b>\$614,788,767</b> | <b>\$34,045,455</b>              | <b>\$20,508,294</b>        | <b>\$6,431,025</b>           | <b>\$6,985,473</b>            | <b>\$67,970,247</b>          | <b>11%</b>               |





**Table 6: Stewardship by Cohort**

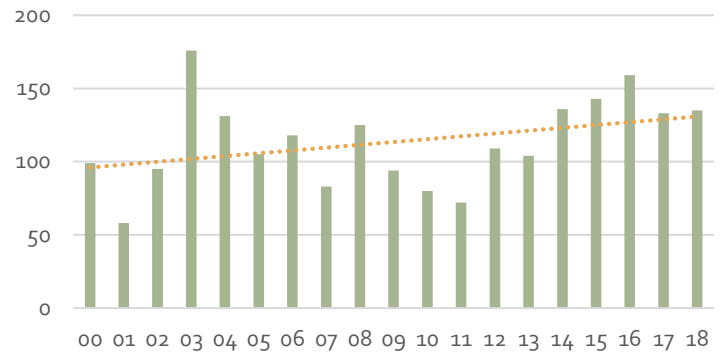
| <b>Cohort</b> | <b>Total Raised</b>  | <b>WEF and<br/>Approved<br/>Specials</b> | <b>District<br/>Allocation</b> | <b>Pensions<br/>and<br/>Benefits</b> | <b>Educational<br/>Allocation</b> | <b>Total Given<br/>to Others</b> | <b>% Given<br/>to<br/>Others</b> |
|---------------|----------------------|--|--------------------------------|--------------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| <b>'00</b>    | \$70,300,782         | \$3,687,107                              | \$2,496,763                    | \$719,198                            | \$885,996                         | \$7,789,064                      | 11%                              |
| <b>'01</b>    | \$67,281,844         | \$3,877,234                              | \$2,207,630                    | \$703,301                            | \$837,602                         | \$7,625,767                      | 11%                              |
| <b>'02</b>    | \$61,220,412         | \$7,330,760                              | \$1,888,303                    | \$601,836                            | \$782,013                         | \$10,602,912                     | 17%                              |
| <b>'03</b>    | \$104,165,721        | \$5,025,648                              | \$3,887,910                    | \$1,117,600                          | \$1,137,362                       | \$11,168,520                     | 11%                              |
| <b>'04</b>    | \$55,277,799         | \$2,225,556                              | \$1,430,346                    | \$411,861                            | \$464,178                         | \$4,531,941                      | 8%                               |
| <b>'05</b>    | \$46,469,307         | \$2,318,096                              | \$1,502,189                    | \$532,416                            | \$529,214                         | \$4,881,915                      | 11%                              |
| <b>'06</b>    | \$25,087,200         | \$812,514                                | \$865,447                      | \$218,074                            | \$184,570                         | \$2,080,605                      | 8%                               |
| <b>'07</b>    | \$30,344,571         | \$875,861                                | \$832,763                      | \$219,430                            | \$260,006                         | \$2,188,060                      | 7%                               |
| <b>'08</b>    | \$39,673,512         | \$2,106,240                              | \$1,218,315                    | \$497,539                            | \$496,457                         | \$4,318,551                      | 11%                              |
| <b>'09</b>    | \$25,018,360         | \$934,499                                | \$822,587                      | \$261,799                            | \$239,534                         | \$2,258,419                      | 9%                               |
| <b>'10</b>    | \$13,756,256         | \$696,310                                | \$539,011                      | \$140,916                            | \$132,238                         | \$1,508,475                      | 11%                              |
| <b>'11</b>    | \$14,171,662         | \$688,081                                | \$514,051                      | \$173,840                            | \$182,586                         | \$1,558,558                      | 11%                              |
| <b>'12</b>    | \$11,272,049         | \$662,226                                | \$453,811                      | \$126,696                            | \$111,462                         | \$1,354,195                      | 12%                              |
| <b>'13</b>    | \$14,091,398         | \$549,559                                | \$416,803                      | \$186,510                            | \$180,705                         | \$1,333,577                      | 9%                               |
| <b>'14</b>    | \$10,517,124         | \$354,055                                | \$413,338                      | \$115,319                            | \$113,589                         | \$996,301                        | 9%                               |
| <b>'15</b>    | \$16,258,083         | \$1,488,367                              | \$665,101                      | \$298,945                            | \$332,697                         | \$2,785,110                      | 17%                              |
| <b>'16</b>    | \$7,606,634          | \$337,891                                | \$283,580                      | \$86,397                             | \$88,618                          | \$796,486                        | 10%                              |
| <b>'17</b>    | \$1,764,023          | \$55,246                                 | \$56,905                       | \$15,748                             | \$23,022                          | \$150,921                        | 9%                               |
| <b>'18</b>    | \$512,030            | \$20,205                                 | \$13,441                       | \$3,600                              | \$3,624                           | \$40,870                         | 8%                               |
| <b>Totals</b> | <b>\$614,788,767</b> | <b>\$34,045,455</b>                      | <b>\$20,508,294</b>            | <b>\$6,431,025</b>                   | <b>\$6,985,473</b>                | <b>\$67,970,247</b>              | <b>11%</b>                       |



## Demographic Markers

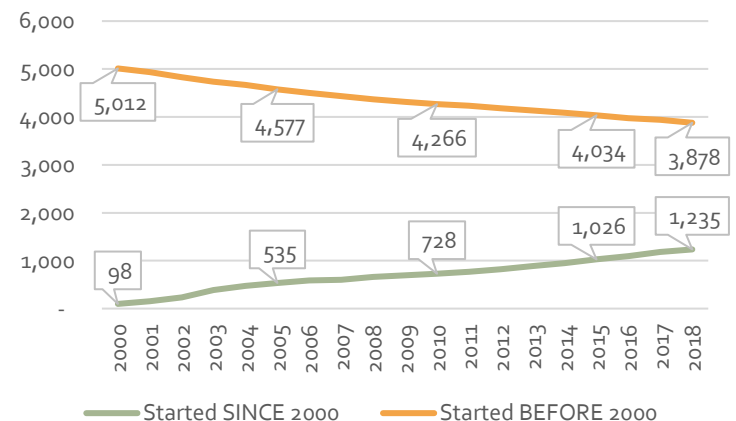
**Church Starts Trends** Nazarenes on the USA/Canada region started 2,155 new churches between 2000 and 2018. Of those, 1,235 were still active at the end of the study period. The average number of churches started each year was 113, with a high of 176 in 2003 and a low of 58 in 2001. The median number of Church Starts for the period is 109 per year.

Church Starts Trend

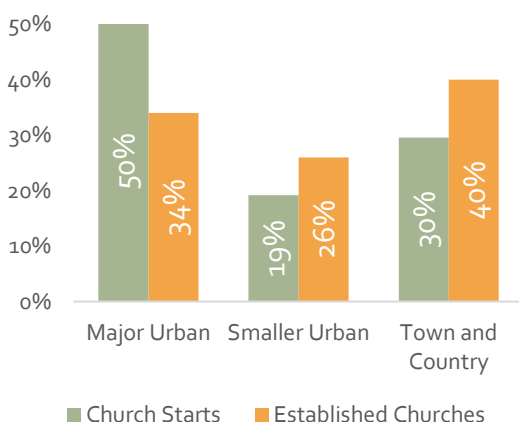


While Church Starts have a net increase of 1,235 active churches between 2000 and 2018, Established Churches have decreased by 1,134. The result: in 2018, one out of every four Nazarene churches had started since 2000. If the current trends continue, by 2045 the number of active churches begun since 2000 will outnumber the active churches begun before 2000.

USA/Canada Region Active Churches



Community Types of Nazarene Churches (2018)



**Community Types.** Half of all Church Starts surviving to 2018 are located in Major Urban communities, 19% in Smaller Urban communities, and 30% in Town and Country communities. This distribution varies from Established Churches on the USA/Canada region, where the largest group is Town and Country communities (40%), followed by Major Urban communities (34%), and Smaller Urban communities (26%). While Church Start distribution differs from the distribution of Established Churches, it



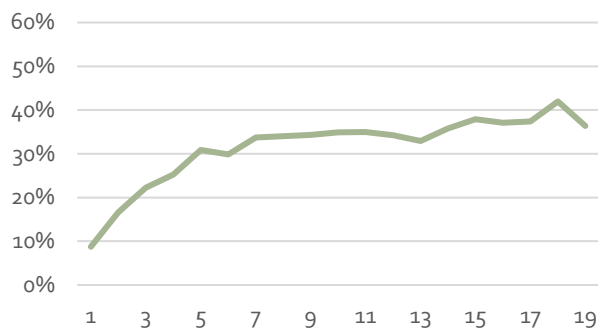
does seem to mirror changing demographics in the USA region, where Urban population growth has been increasing since 2000.<sup>1</sup>

**Ethnicity** White/English-speaking and Hispanic churches accounted for 75% of all Church Starts during the study period. Thirty-eight other ethnicities comprised the remaining 25% of churches. There does not appear to be a relationship between Church Starts survivability and ethnicity, as the ethnic distribution of Church Starts changed very little between the founding year and the final year of the study.

### Church Starts by Ethnicity

|                      | Start Year |      | Active (2018) |      |
|----------------------|------------|------|---------------|------|
|                      | N          | %    | N             | %    |
| <b>Black</b>         | 68         | 3%   | 24            | 2%   |
| <b>Haitian</b>       | 89         | 4%   | 51            | 4%   |
| <b>Korean</b>        | 72         | 3%   | 44            | 4%   |
| <b>Hispanic</b>      | 756        | 35%  | 448           | 36%  |
| <b>Multicultural</b> | 153        | 7%   | 85            | 7%   |
| <b>White</b>         | 830        | 39%  | 481           | 39%  |
| <b>Other (34)</b>    | 167        | 9%   | 99            | 8%   |
|                      |            | 100% |               | 100% |

### Median Organized Status - All Cohorts



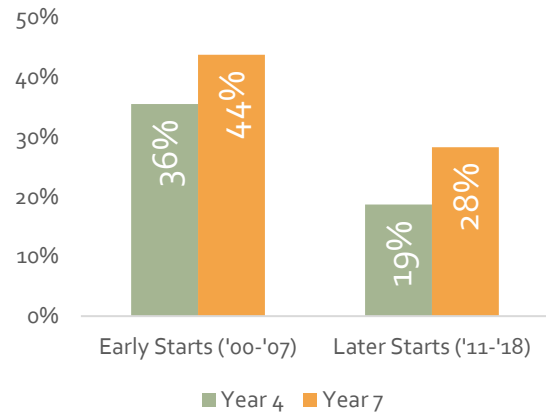
**Organization and Active Status** One of the goals of all Church Starts is to develop in size, financial stability, and organization in order to become designated an “Organized” church. One out of four churches in the study reached the Organized status by year four of their existence, with that proportion increasing to just over one out of three (34%) Organized by year seven. The peak year for organization status is year 14, when the two cohorts with that many year of data reported 42% active churches.

<sup>1</sup> <https://www.pewsocialtrends.org/2018/05/22/demographic-and-economic-trends-in-urban-suburban-and-rural-communities/>

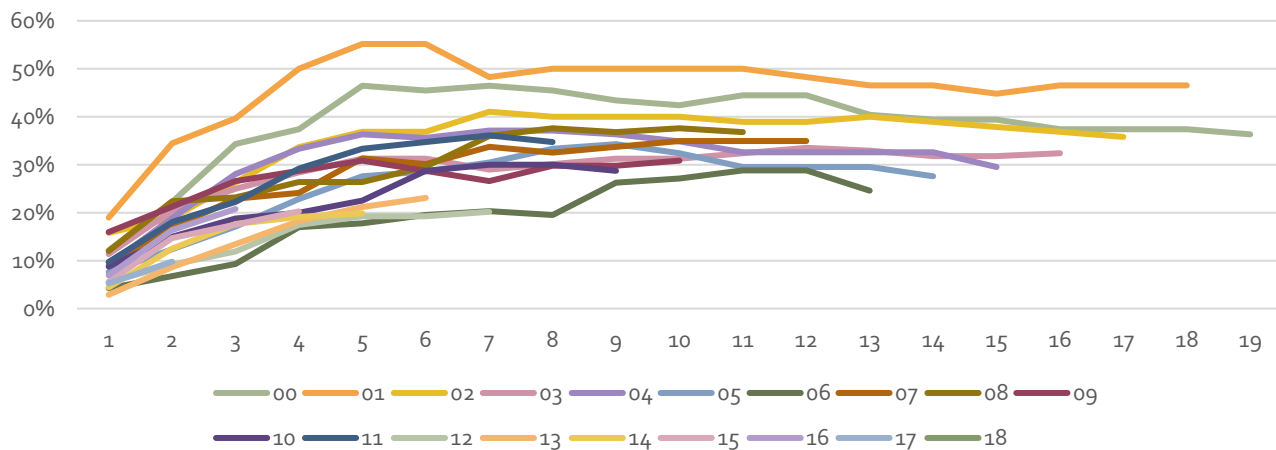


These benchmarks varied significantly between churches started toward the beginning of the study period compared to churches begun toward the end of the study period. By year four, 36% of Church Starts begun in the first four years of the study had become Organized, as opposed to 19% of churches toward the end of the study (those who had at four years of data). Likewise, 44% of churches at the beginning of the study were Organized by year seven, compared to 28% of those at the end of the study (those cohorts who had seven years of data).

Organization by Time Frame

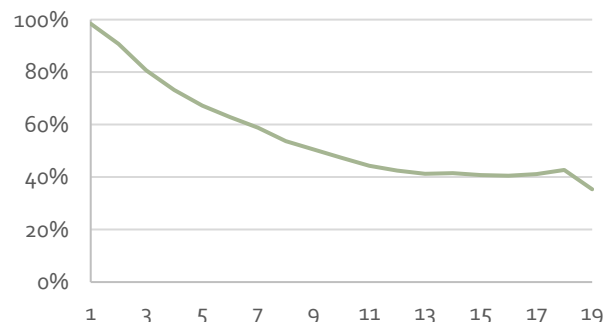


Organized Status Over Time by Cohort



In contrast to Church Starts working toward the status of Organized, each Church Start begins with the status of Active. A Church Start becomes inactive when it ceases official active ministry. At year four 74% of Church Starts were still Active, at year seven that number decreased to 59%. The '00 Cohort reported the lowest active percentage in their fifteenth year, 35%

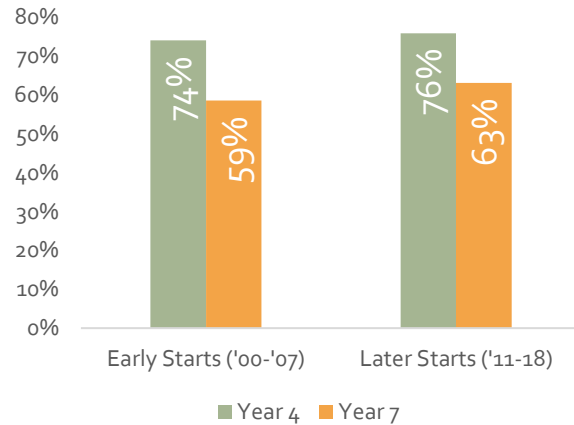
Median Active Status - All Cohorts



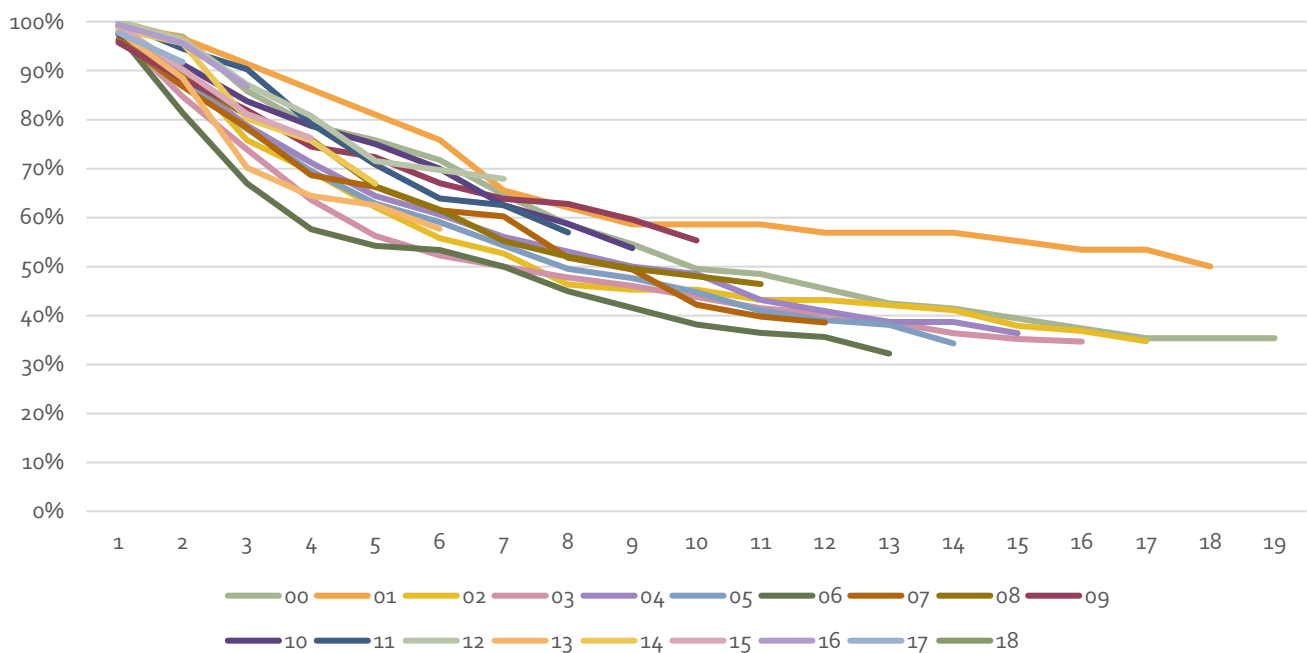


Unlike the findings with the Organization status, where there was a noticeable difference between those Church Starts toward the beginning years of the study and those toward the end of the study, there is little difference in regard to Active status according to when the churches started. The gap between the early and later groups is 2% at the four year mark (74% versus 76%) and 4% at the year seven that gap (59% versus 63%).

Active Status by Time Frame



Active Status Over Time by Cohort





**Survivability** The four-year survivability rate of Nazarene Church Starts closely follows a trend found by Ed Stetzer and Phillip Connor in a 2007 report. Their report was based on a national study of over 2,000 Church Starts from 13 Evangelical denominations (not including the Church of the Nazarene).<sup>2</sup> There is a 1 to 2--percentage difference between the studies for the first three years. In the first three years, survivability begins at 98% (99% for the Stetzer study) and ends at 80% (81% in the Stetzer study). In year 4, there was a five-point difference with the Nazarene starts at 73% and the Stetzer study churches at 68%. Unfortunately, we have not been able to find published studies tracking church start survivability statistics beyond the four-year mark for non-Nazarene churches.

4 Year Trend - Church Plant Survivability



We do have information on long-term survivability of Nazarene Church Starts though, and survivability for Nazarene plants at the five-year mark is 62%, at the ten-year mark 43% and at the fifteen-year mark 38%.

Of the four cohorts for which we have fifteen years of data ('00-'03) the '01 Cohort has the highest survivability percentage (53%) at year fifteen. The '01 Cohort also has the highest survivability percentage of all cohorts at the 5 Year and 10 Year marks as well. In fact, it also has a higher 15-year survivability percentage even when compared to the ten-year survivability statistics for cohorts in later years ('04-'08). It is also the only cohort to have a survivability percentage above 50% at both the

Church Starts 5-10-15 Year Survivability Percentage by Cohort

|          | 00  | 01  | 02  | 03  | 04  | 05  | 06  | 07  | 08  | 09  | 10  | 11  | 12  | 13  | Total |
|----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| N Starts | 99  | 58  | 95  | 176 | 131 | 105 | 118 | 83  | 125 | 94  | 82  | 72  | 109 | 104 |       |
| 5 Year   | 72% | 76% | 56% | 52% | 61% | 59% | 53% | 61% | 62% | 67% | 70% | 64% | 70% | 58% | 62%   |
| 10 Year  | 48% | 59% | 43% | 41% | 44% | 41% | 36% | 40% | 46% |     |     |     |     |     | 44%   |
| 15 Year  | 37% | 53% | 37% | 35% |     |     |     |     |     |     |     |     |     |     | 38%   |

<sup>2</sup> Research Report: Church Plant Survivability and Health Study 2007. A publication of the Center for Missional Research, North American Mission Board. Authors: Ed Stetzer and Phillip Connor



10-year and 15-year marks. Interestingly, it is also the smallest cohort of the entire study, with only 58 Church Starts.

In contrast, the '03 Cohort, which was the largest cohort of the study, recorded the lowest survivability percentage at both the five and fifteen year marks.

However, other than being interesting facts about the two cohorts, we find no relationship between a size of a cohort and its survivability when looking at the survivability of the other cohorts in the study.



## Mission Markers

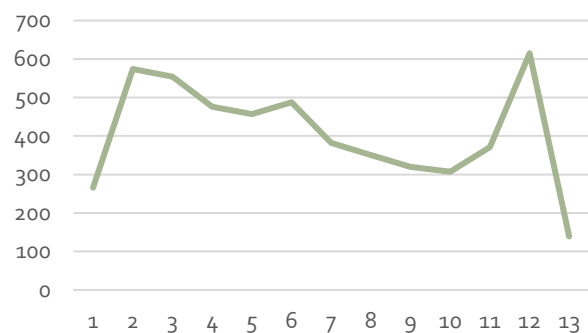
The global mission of the Church of the Nazarene is “to make Christlike disciples in the nations.” In order to make “Christlike disciples” you must first have converts, and the USA/Canada region believes “starting a new church is the single best method of evangelism.”<sup>3</sup> As a study of Nazarene Church Starts, we will therefore track both evangelistic and discipleship statistics when studying the Mission Markers of Church Starts.

**Evangelism Statistics** We begin with two evangelistic Mission Markers: Conversions and Worship attendance.

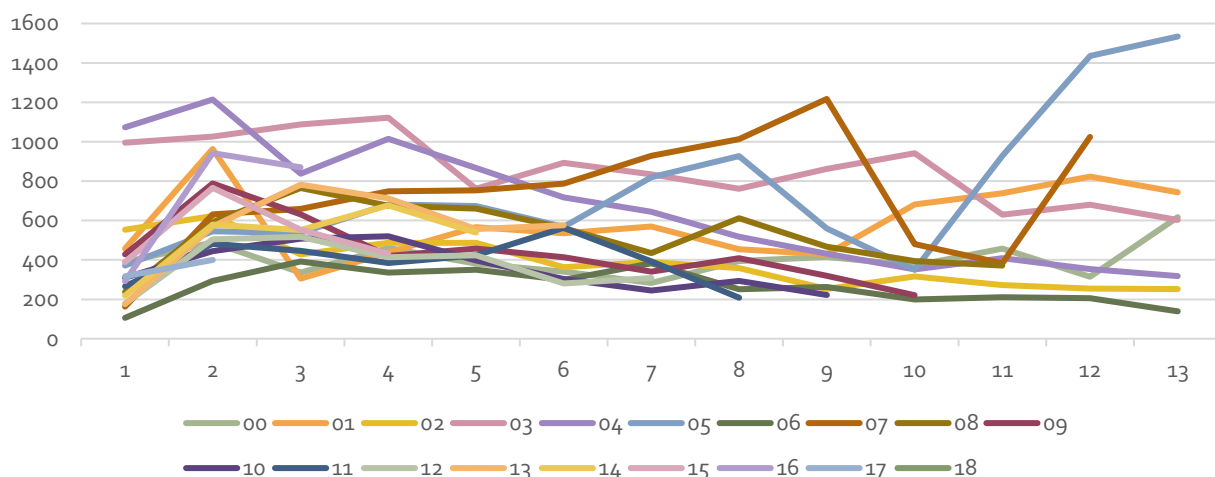
**Conversions<sup>4</sup>** Church Starts reported over 90,000 conversions between 2006 and 2018. This represents 13% of all Conversions reported by all USA/Canada Nazarene churches in this period. The '03 Cohort reported the most Conversions, 11,195, followed by the '04 Cohort with 9,931.

Conversions in Church Starts spike in the second year of a Church Start's existence, with the second year showing a 58% increase over the first year. From this spike though, conversions follow a

Median Conversions Over Time



Conversions Over Time by Cohort



<sup>3</sup> <https://www.usacanadaregion.org/ministries/church-planting>

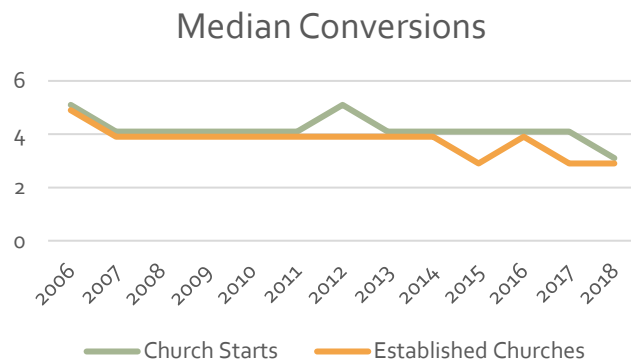
<sup>4</sup> Conversions were not included on the Annual Pastor's Report until 2006. Therefore, only 13 years of Conversions data is available for this study.





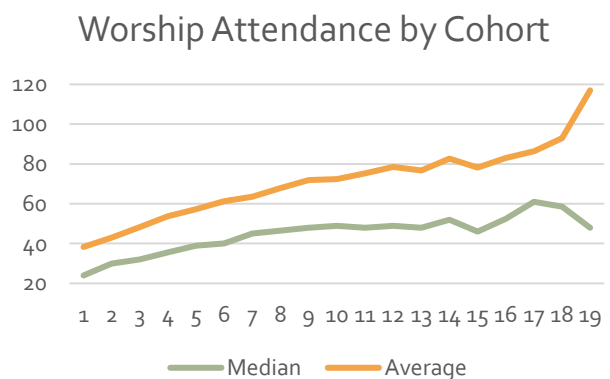
decreasing trend until year 10 where they begin an overall two-year rise. While there is a large drop at year 13, it should be noted there was only one cohort included in the year 13 statistics.

Comparing median Conversions between Church Starts and Established Churches from 2006 to 2018 results in similar trends. However, Church Starts did outperform Established Churches by one in three of the thirteen years. In 2018, 49% of Church Starts reported zero conversions, while 27% of Established Churches reported zero conversions.



**Worship Attendance** A second measure of evangelistic effectiveness is Worship Attendance. While not all worship attendees at a Church Start will be new Christians, worship attendance is still a significant measure of evangelistic effectiveness as, according to Stetzer’s 2015 study, “1/3 of all new church plants are made up of primarily previously unchurched people.”<sup>5</sup>

Across all cohorts, median worship attendance grew for the first ten years, from 24 to 49. Average attendance grew for the first nine years, from 38 to 72, with a standard deviation of 8 at year nine. Median worship attendance peaks in year 17 at 61, and average worship attendance at year 19 with the '00 cohort averaging 117 (SD: 333), the highest average of any cohort at any year. However, as the standard deviation attests to, the average is significantly influenced by one church, the largest church in the study, which was organized in 2000, and whose worship attendance was over 10 times larger than the next largest church’s attendance in their cohort.

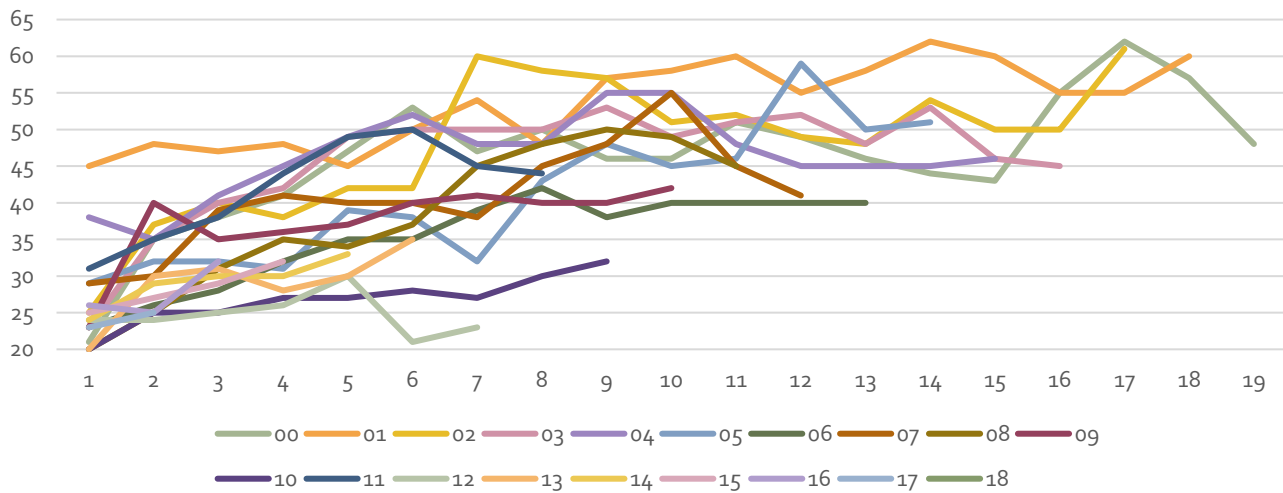


<sup>5</sup> Stetzer, Fries, Im; “The State of Church Planting in the U.S.,” 2015. p. 3



Breaking this down by cohort, three cohorts sustained continued total worship attendance and median attendance growth for six years ('00, '05 and '13 Cohorts for total attendance; '00, '03, '11 Cohorts for median attendance).

Median Worship Attendance by Cohort



Of the 904 Church Starts active in 2018, 41 averaged more than 200 in worship, 90 averaged between 100 and 199, 215 averaged between 50 and 99, and 558 averaged less than 50. The largest of these Church Starts, Fargo Prairie Heights Community, averaged 1,927, more than twice as many as the second highest in attendance, Lodi Faith Community (918), in the study. The '05 Cohort had the most churches over 200 (6), the Sacramento District had the most churches over 200 (5).

| Worship Sizes of Church Starts (2018) |            |
|---------------------------------------|------------|
| <b>1-49</b>                           | 558        |
| <b>50-99</b>                          | 215        |
| <b>100-149</b>                        | 53         |
| <b>150-199</b>                        | 37         |
| <b>200-499</b>                        | 32         |
| <b>500 +</b>                          | 9          |
| <b>Total</b>                          | <b>904</b> |

Almost exactly mirroring the distribution of all Church Starts in this study, 51% of the Church Starts larger than 200 were located in Major Urban communities (overall 50%), 20% in Smaller Urban communities (overall 19%), and 30% in Town and Country communities (overall 30%). However, differing from the overall distribution, 73% of the churches over 200 were White/English Speaking (overall 39%), 12% were Hispanic (overall 35%), 5% were Multicultural (overall 7%). All ten of the largest Church Starts were White/English-Speaking.

### Church Starts With Over 200 in Worship Attendance (2018)

| Cohort | Worship Attendance | District | Church Name | Community Type | Ethnicity |
|--------|--------------------|----------|-------------|----------------|-----------|
|--------|--------------------|----------|-------------|----------------|-----------|

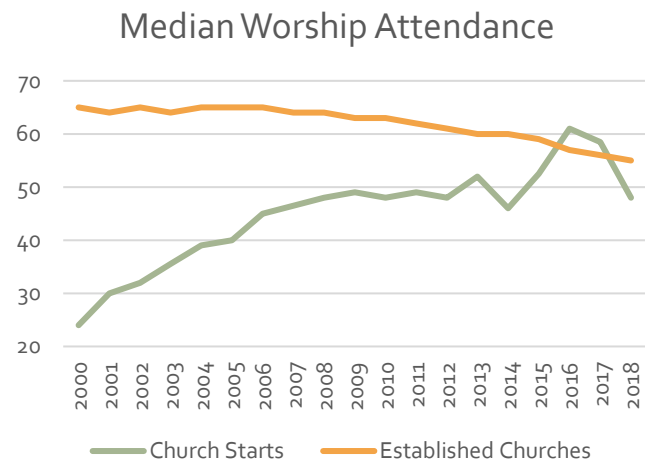


|     |      |                        |  |                  |               |
|-----|------|------------------------|--|------------------|---------------|
| '00 | 1927 | Prairie Lakes          | Fargo Prairie Heights Community                      | Major Urban      | White         |
| '03 | 918  | Sacramento             | Lodi Faith Community                                 | Smaller Urban    | White         |
| '15 | 908  | Chicago Central        | GatheringPoint                                       | Town and Country | White         |
| '13 | 881  | North Arkansas         | Crossroads Cowboy                                    | Town and Country | White         |
| '05 | 754  | NW Illinois            | BridgeWay Community                                  | Town and Country | White         |
| '07 | 701  | Oregon Pacific         | Mission Church                                       | Smaller Urban    | White         |
| '05 | 656  | S. Central Ohio        | Lifepoint  | Major Urban      | White         |
| '10 | 594  | Eastern Kentucky       | CrossPoint Community                                 | Town and Country | White         |
| '15 | 564  | Chicago Central        | College Church of the Nazarene,<br>University Avenue | Smaller Urban    | White         |
| '07 | 459  | Prairie Lakes          | Grand Forks Thrive Community                         | Smaller Urban    | White         |
| '05 | 443  | West Texas             | Lubbock Refuge                                       | Major Urban      | White         |
| '16 | 411  | Joplin                 | Springfield The Well                                 | Major Urban      | White         |
| '08 | 405  | NW Ohio                | Quest Community                                      | Town and Country | White         |
| '04 | 382  | Chicago Central        | House of Prayer Ministries                           | Major Urban      | Black         |
| '03 | 361  | Colorado               | Denver ThornCreek                                    | Major Urban      | White         |
| '01 | 345  | NE Oklahoma            | Broken Arrow Core Church at<br>Aspen Creek           | Major Urban      | White         |
| '16 | 336  | South Carolina         | Greenville First Iglesias                            | Major Urban      | Hispanic      |
| '11 | 320  | Southern Florida       | House of Grace                                       | Major Urban      | Haitian       |
| '01 | 305  | Sacramento             | Sacramento The Crossing Church<br>of Natomas         | Major Urban      | White         |
| '01 | 305  | MidSouth               | Dayspring Community                                  | Town and Country | White         |
| '04 | 301  | Sacramento             | Lincoln Emmaus Church<br>Community                   | Smaller Urban    | White         |
| '02 | 276  | Arizona                | Sun City   | Major Urban      | White         |
| '16 | 276  | Eastern Michigan       | Family Community                                     | Town and Country | White         |
| '07 | 275  | Southern Florida       | Fort Pierce Philadelphia                             | Smaller Urban    | Haitian       |
| '05 | 275  | SW Ohio                | Target Dayton CMC                                    | Major Urban      | Multicultural |
| '09 | 272  | Arizona                | Florence Mosaic                                      | Town and Country | Multicultural |
| '09 | 260  | NE Indiana             | Decatur Common Ground                                | Town and Country | White         |
| '10 | 253  | North/East Texas       | Lone Star Cowboy Church of Collin<br>County          | Town and Country | White         |
| '01 | 251  | Michigan               | High Pointe Community                                | Smaller Urban    | White         |
| '07 | 251  | North/East Texas       | Lone Star Cowboy Church of<br>Navarro County         | Town and Country | White         |
| '05 | 250  | Metro New York         | Centro de Avivamiento Valle de<br>Sitim, una Iglesia | Major Urban      | Hispanic      |
| '03 | 235  | Anaheim                | Lynwood Grace Hispanic                               | Major Urban      | Hispanic      |
| '07 | 235  | Southern<br>California | Hesperia Casa De Oracion                             | Smaller Urban    | Hispanic      |
| '05 | 228  | Kansas City            | Independence Kayros                                  | Major Urban      | Hispanic      |

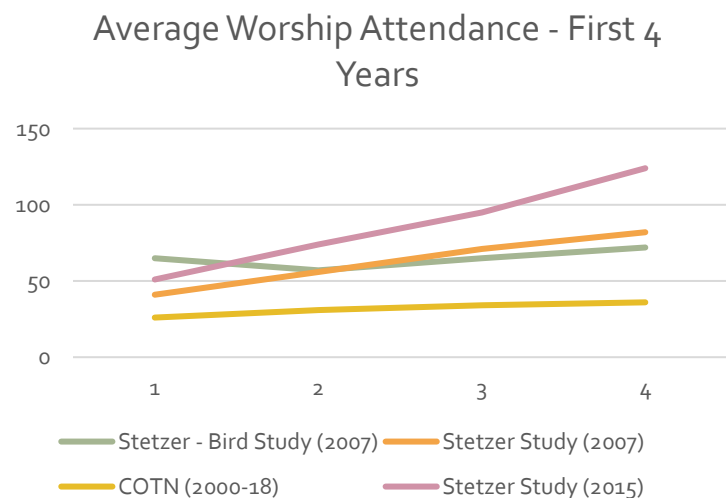


|     |     |                  |                                 |                  |        |
|-----|-----|------------------|---------------------------------|------------------|--------|
| '08 | 225 | Canada Quebec    | Ahuntsic                        | Major Urban      | French |
| '03 | 225 | Sacramento       | Rio Linda LifePointe            | Major Urban      | White  |
| '04 | 223 | SW Ohio          | The Shelter                     | Major Urban      | White  |
| '06 | 223 | Eastern Kentucky | Independence Generations        | Major Urban      | White  |
| '01 | 221 | Sacramento       | Truckee Tahoe Forest            | Town and Country | White  |
| '08 | 205 | Arizona          | Glendale Turning Leaf Community | Major Urban      | White  |
| '13 | 205 | Arizona          | Phoenix Renovation              | Major Urban      | White  |

Having looked at the median worship attendance trend for Church Starts, we now compare that trend to Established Churches. While Church Starts have had median increases in worship attendance for 13 out of the 19 years included in this study, Established Churches have experienced increases only twice. In addition, for 2016 and 2017, median worship attendance for Church Starts exceeded that of Established Churches.



Worship attendance growth of Nazarene Church Starts lags behind growth seen in three other studies of Evangelical Church Starts. Compared to the other studies, Nazarene Church Starts begin smaller and remain smaller at the end of the four-year study. In average growth they rank third out of the four with a four-year average growth rate of 38%. The other three studies have growth rates of 143%, 100% and 11%.

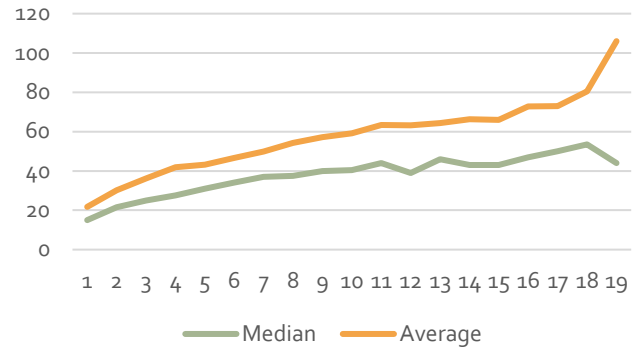


**Discipleship Statistics** We now look at four discipleship Mission Markers: Sunday School and Discipleship Ministries (SDMI) attendance, Baptisms, New Nazarenes, and Stewardship.

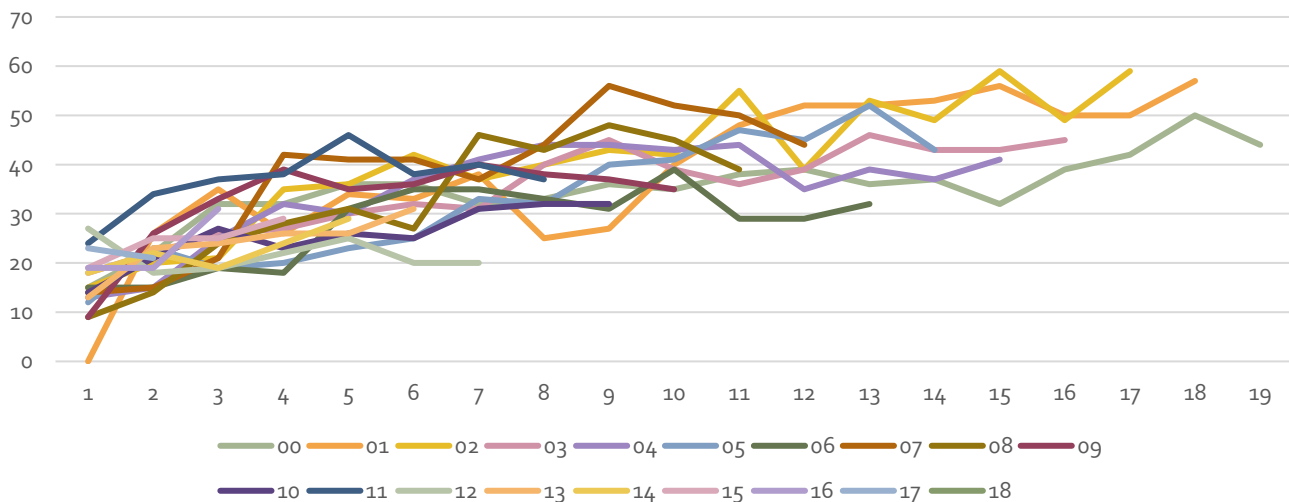


**SDMI Attendance** Across all cohorts, median SDMI attendance grew for the first eleven years, from 15 to 44. Average attendance grew for the first eleven years as well, from 22 to 63, with a standard deviation of 8 at year eleven. Median SDMI attendance peaked in year eleven at 54, average SDMI attendance at year nineteen with the '00 Cohort averaging 106 (SD: 312), again, the highest average of any cohort at any year. However, as stated earlier, and as the standard deviation attests, the averages are overly influenced by one church, the largest church in the study, which was organized in 2000.

SDMI Attendance



Median SDMI Attendance Over Time by Cohort





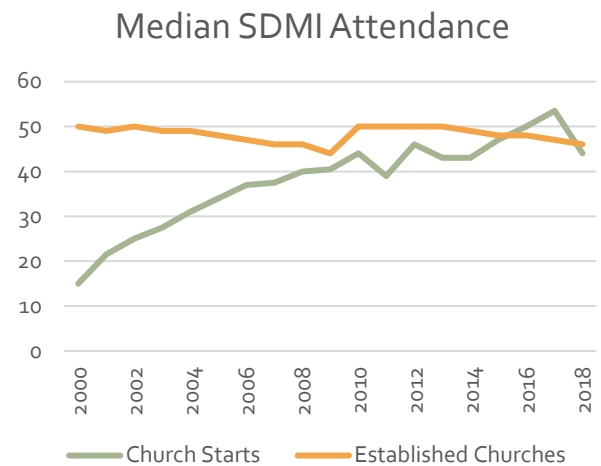
Again, as with Worship attendance, the ethnic makeup of the largest churches is not reflective of the distribution of all Church Starts in the study. Nine of the ten largest churches in SDMI attendance are White/English-speaking (the one other ethnicity is Hispanic).

However, reflective of the community types of Nazarene churches in the USA/Canada region, half of the largest Church Starts in SDMI attendance are in Major Urban communities, thirty percent of in Town and Country communities, and twenty percent in Smaller Urban communities. The ten largest Church Starts in SDMI attendance are all on different districts, and the only cohort with more than one church on this list is the '05 Cohort, with three.

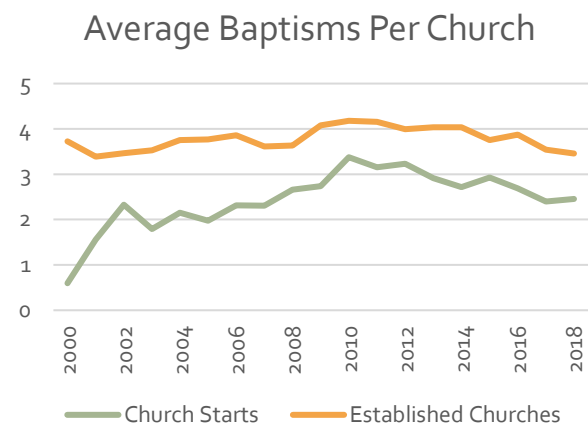
| SDMI Sizes of Church Starts (2018) |            |
|------------------------------------|------------|
| <b>1-49</b>                        | 570        |
| <b>50-99</b>                       | 194        |
| <b>100-149</b>                     | 56         |
| <b>150-199</b>                     | 27         |
| <b>200-499</b>                     | 21         |
| <b>500 +</b>                       | 6          |
| <b>Total</b>                       | <b>874</b> |

| Top 10 Church Starts by Largest SDMI Attendance (2018) |                 |                       |   |                  |           |
|--|-----------------|-----------------------|---|------------------|-----------|
| Cohort   | SDMI Attendance | District              | Church Name                             | Community Type   | Ethnicity |
| '00  | 1790            | Prairie Lakes         | Fargo Prairie Heights Community         | Major Urban      | White     |
| '03  | 1247            | Sacramento            | Lodi Faith Community                    | Smaller Urban    | White     |
| '05  | 620             | Northwestern Illinois | BridgeWay Community                     | Town and Country | White     |
| '15  | 607             | Chicago Central       | GatheringPoint                          | Town and Country | White     |
| '13  | 595             | North Arkansas        | Crossroads Cowboy                       | Town and Country | White     |
| '07  | 514             | Oregon Pacific        | Mission Church                          | Smaller Urban    | White     |
| '05  | 462             | South Central Ohio    | Lifepoint                               | Major Urban      | White     |
| '05  | 443             | West Texas            | Lubbock Refuge                          | Major Urban      | White     |
| '16  | 405             | South Carolina        | Greenville First Iglesias               | Major Urban      | Hispanic  |
| '01  | 382             | Northeast Oklahoma    | Broken Arrow Core Church at Aspen Creek | Major Urban      | White     |

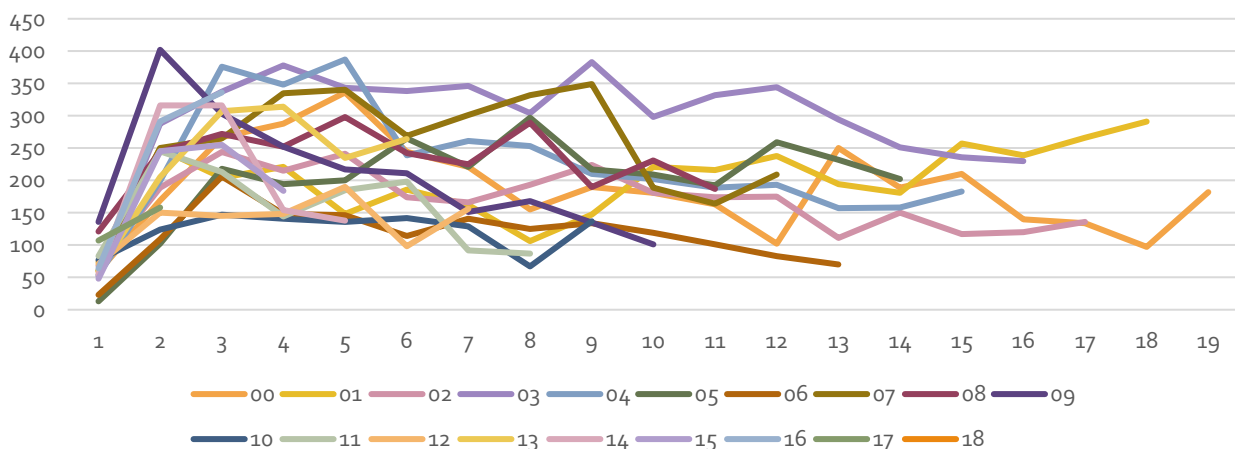
In comparing the median SDMI attendance trend of Church Starts to Established Churches we find that, while attendance increased 14 out of the 19 years for Church Starts, SDMI attendance for Established Churches increased only twice over the same period. As with median worship attendance, in the years 2016 and 2017 SDMI attendance for Church Starts was higher than for Established Churches.



**Baptisms** Church Starts reported 37,672 Baptisms over the course of the study. Baptisms, like Conversions, spike in year two, however unlike Conversions, they also grow into year three. After year three they begin an overall downward trend until the end of the study. While Baptisms follow the same trend as Conversions, they are fewer in number than Conversions: there is only about one Baptism for every three Conversions (37%). This is especially striking since we only have 13 years of data for Conversions, but the full 18 years of data on Baptisms. When we limit the Baptism data to the same years as Conversion data, 2006-18, the result is a 1:2.5 ratio of Baptisms to Conversions.



## Baptisms Over Time by Cohort





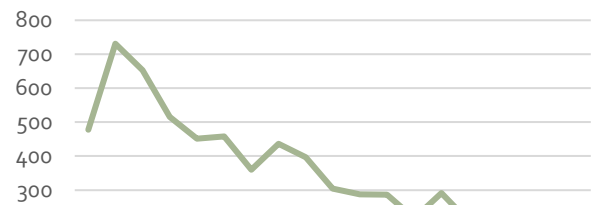
Tracking Median Baptisms per church for Church Starts and Established Churches is not very helpful, as all years for both groups was 1 except for Established Churches in 2002, where the median was 0. Tracking average Baptisms is more helpful, and shows Established Churches with higher rates of Baptisms for all years of the study. Both groups report overall rising Baptisms from 2000 to 2010, at which point both groups then show overall declines until the end of the study period.

**New Nazarenes** As a third sign of discipleship effectiveness, and another goal of all Nazarene churches, is to move new attendees toward becoming members of the local church: New Nazarenes. Two groups comprise this New Nazarenes category: existing Christians transferring membership from another denomination and new Christians becoming church members for the first time.

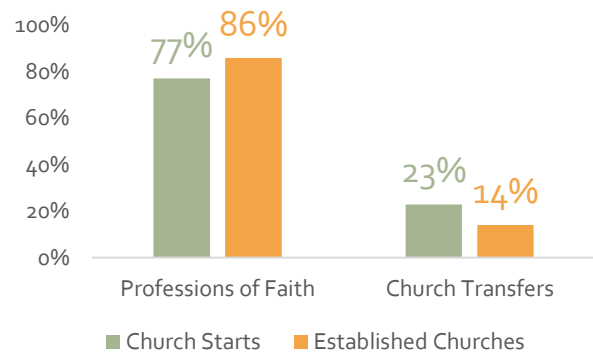
Over 87,000 people became New Nazarenes in Church Starts from 2000 to 2018. Again, as with Conversions and Baptisms, there is a spike at year two of a church's life, with an overall decline in the following years.

It is interesting to note that a person in a Church Start is more likely to become a church member than to be baptized. For over the 19 years of the study New Nazarenes outnumber Baptisms by more than 2 to 1 (87,608 to 37,672). A partial explanation for this is that about 1 in 4 New Nazarenes (23%) at Church Starts are not new

New Nazarenes Over Time - All Cohorts



New Nazarenes by Category

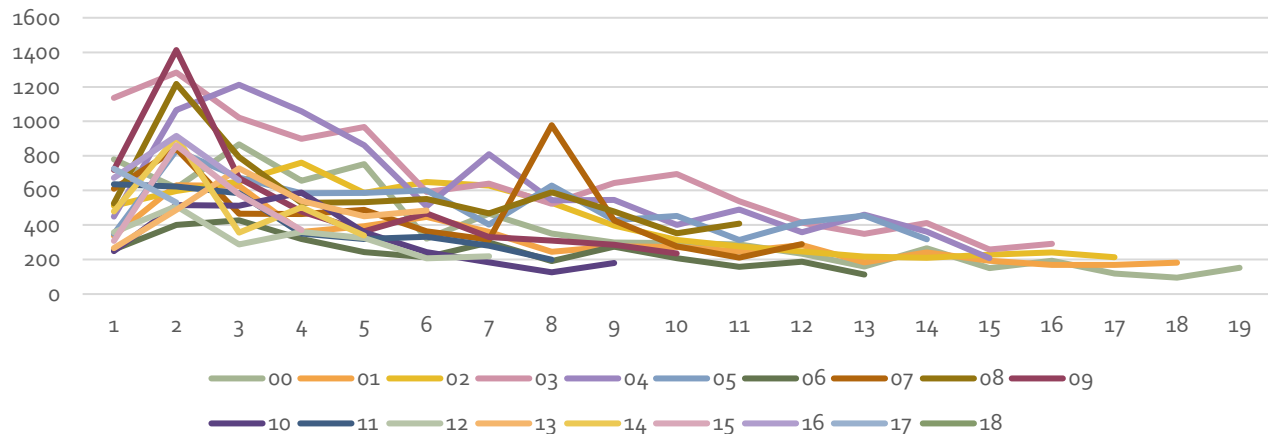






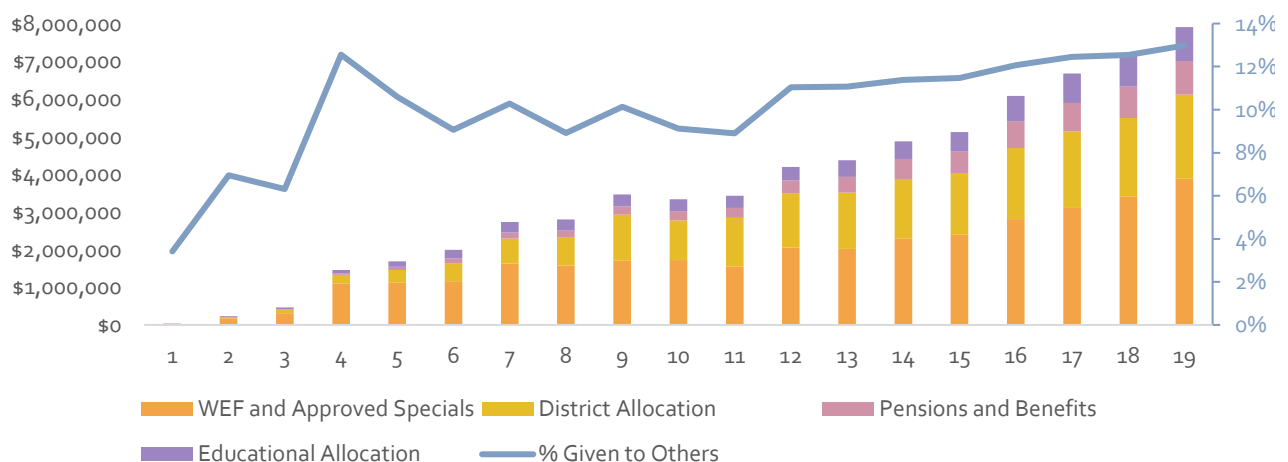
Christians, but existing Christians transferring their membership from another denomination. This portion of transfer growth in Church Starts is higher than in Established Churches (14%).

New Nazarenes Over Time by Cohort



**Stewardship** Stewardship is the fourth discipleship marker we studied. We did this by tracking giving to Funding the Mission. Funding the Mission is a Nazarene denominational stewardship standard in which local Nazarene churches give a proportion of their income to five mission entities of the denomination: the World Evangelism Fund, Approved Specials (for Missions), Pensions and Benefits, the regional educational institution, and the District organization. Part of the proportion is a "tithe" of 10% to the first four entities, and an additional "offering" percentage to the Districts. Each District determines the "offering" percentage for their own district, which currently varies between 3%

Church Start's "Funding the Mission"





and 10% depending on the district. Therefore, the total Funding the Mission percentage can vary among districts from 13% and 20%.

Collectively, the 2,155 Church Starts of this study raised \$614,788,767, and gave 11% of that income to others in the form of Funding the Mission. When we factor out the Not-Yet-Organized churches, the Funding the Mission percentage for Organized Church Starts increases to 14% of their income in 2018. The overall Funding the Mission percentage by Established Churches in 2018 was 17%.

Two of the Church Starts cohorts matched that 17% figure in 2018, the '02 and '15 Cohorts. The '03 Cohort, the largest of the cohorts, has both raised the most money and given away the most money, having raised \$104,165,721, and given away 11% (\$11,168,520). In 2018, one Church Start, Sun City (Arizona) gave 50% of their income to Funding the Mission: \$390,142. Over the course of their 16 years in existence, the Sun City Church of the Nazarene has given 45% of their income to Funding the Mission for a total of \$5,736,518.

#### 2018 LARGEST FUNDING THE MISSION GIVING BY CHURCH STARTS

|     | District              | Church Name  | Average<br>Worship<br>Attendance | Total Raised | Total<br>Funding the<br>Mission | %<br>Given |
|-----|-----------------------|--|----------------------------------|--------------|---------------------------------|------------|
| '02 | Arizona               | Sun City   | 276                              | \$785,945    | \$390,142                       | 50%        |
| '03 | Sacramento            | Lodi Faith Community                               | 918                              | \$2,393,684  | \$353,836                       | 15%        |
| '15 | Chicago Central       | GatheringPoint                                     | 908                              | \$1,511,752  | \$274,203                       | 18%        |
| '15 | Chicago Central       | College Church of the<br>Nazarene, University Ave. | 564                              | \$1,314,657  | \$274,166                       | 21%        |
| '08 | Arizona               | Glendale Turning Leaf                              | 205                              | \$1,753,351  | \$227,781                       | 13%        |
| '05 | NW Illinois           | BridgeWay Community                                | 754                              | \$636,895    | \$152,999                       | 24%        |
| '05 | South Central<br>Ohio | Lifepoint  | 656                              | \$1,004,962  | \$150,967                       | 15%        |
| '01 | MidSouth              | Dayspring Community                                | 305                              | \$331,264    | \$121,234                       | 37%        |
| '08 | NW Ohio               | Quest Community                                    | 405                              | \$680,525    | \$112,923                       | 17%        |
| '00 | Prairie Lakes         | Fargo Prairie Heights<br>Community                 | 1,927                            | \$2,055,305  | \$92,359                        | 4%         |

We find generosity in not just the large Church Starts with large incomes, but in all worship sizes and income levels. For example:

- The North Dallas Connections Church of the Nazarene, though only averaging 7 in worship attendance and raising just over \$23,000 in income, gave 62% of their income to others through Funding the Mission giving.



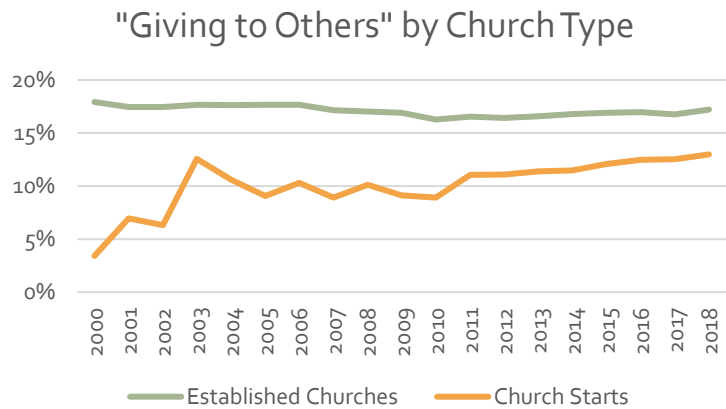
- The Parkville Family Church of the Nazarene, averaging 58 in worship and raising \$118,399, gave 54% of their income to Funding the Mission.
- The O'Fallon New Life Church of the Nazarene, averaging 155 in worship and raising \$241,913, gave 35% of their income to Funding the Mission.

#### 2018 TOP 2 LARGEST FUNDING THE MISSION PERCENTAGES - BY INCOME GROUP

| Income Group | Cohort | District              | Church Name                                       | Average Worship | Income      | Funding the Mission | % Given to Others |
|--------------|--------|-----------------------|---|-----------------|-------------|---------------------|-------------------|
| \$1,000 k +  | 2015   | Chicago Central       | College Church of the Nazarene, University Avenue | 564             | \$1,314,657 | \$274,166           | 21%               |
|              | 2003   | Sacramento            | Lodi Faith Community                              | 918             | \$2,393,684 | \$353,836           | 15%               |
| \$500k-999k  | 2002   | Arizona               | Sun City  | 276             | \$785,945   | \$390,142           | 50%               |
|              | 2005   | Northwestern Illinois | BridgeWay Community                               | 754             | \$636,895   | \$152,999           | 24%               |
| \$250k-499k  | 2001   | MidSouth              | Dayspring Community                               | 305             | \$331,264   | \$121,234           | 37%               |
|              | 2003   | E. Tennessee          | Real Life Community                               | 158             | \$267,766   | \$65,579            | 24%               |
| \$200k-249k  | 2001   | Missouri              | O'Fallon New Life                                 | 155             | \$241,913   | \$84,245            | 35%               |
|              | 2002   | Mid-Atlantic          | Dover Mountain Grove Chapel                       | 89              | \$208,937   | \$50,476            | 24%               |
| \$150k-199k  | 2009   | Mid-Atlantic          | Berlin The River                                  | 66              | \$151,926   | \$54,924            | 36%               |
|              | 2011   | South Texas           | Celebrate Life                                    | 78              | \$175,301   | \$50,385            | 29%               |
| \$100k-149k  | 2012   | Kansas City           | Parkville Family                                  | 58              | \$118,399   | \$64,229            | 54%               |
|              | 2000   | SW Oklahoma           | Oklahoma City R.O.C.                              | 130             | \$132,507   | \$34,633            | 26%               |
| \$50k-99k    | 2016   | E. Tennessee          | Blackman Community                                | 58              | \$96,930    | \$45,079            | 47%               |
|              | 2014   | Nebraska              | Lone Star Cowboy Church of Farnam NE              | 79              | \$58,358    | \$20,480            | 35%               |
| \$0-49k      | 2010   | North/East Texas      | North Dallas Connections                          | 7               | \$23,161    | \$14,401            | 62%               |
|              | 2012   | Los Angeles           | The Glory Barn                                    | 15              | \$7,394     | \$4,060             | 55%               |



In 2018, the Church Starts of this study accounted for 8% of all reported church income on the USA/Canada region, and 6% of all World Evangelism Fund and Approved Specials giving. Over time, as Church Starts organize and grow, they are giving a larger portion of their income the Funding the Mission.





## Initial Findings

- In 2018, one out of every four Nazarene churches had started since 2000. If the current trends continue, by 2045 the number of active churches begun since 2000 will outnumber the active churches begun before 2000.
  - All ten of the largest Church Starts were White/English-Speaking. Nine of the ten largest churches in SDMI attendance are White/English-speaking (the one other ethnicity is Hispanic). The ethnic makeup of the largest churches is not reflective of the distribution of all Church Starts in the study.
  - While Church Starts have had median increases in worship attendance for 13 out of the 19 years included in this study, Established Churches have seen increases only twice
  - Compared to the other studies outside the Church of the Nazarene, Nazarene Church Starts, on average, begin smaller than other Church Starts, and remain smaller at the end of the four-year study.
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